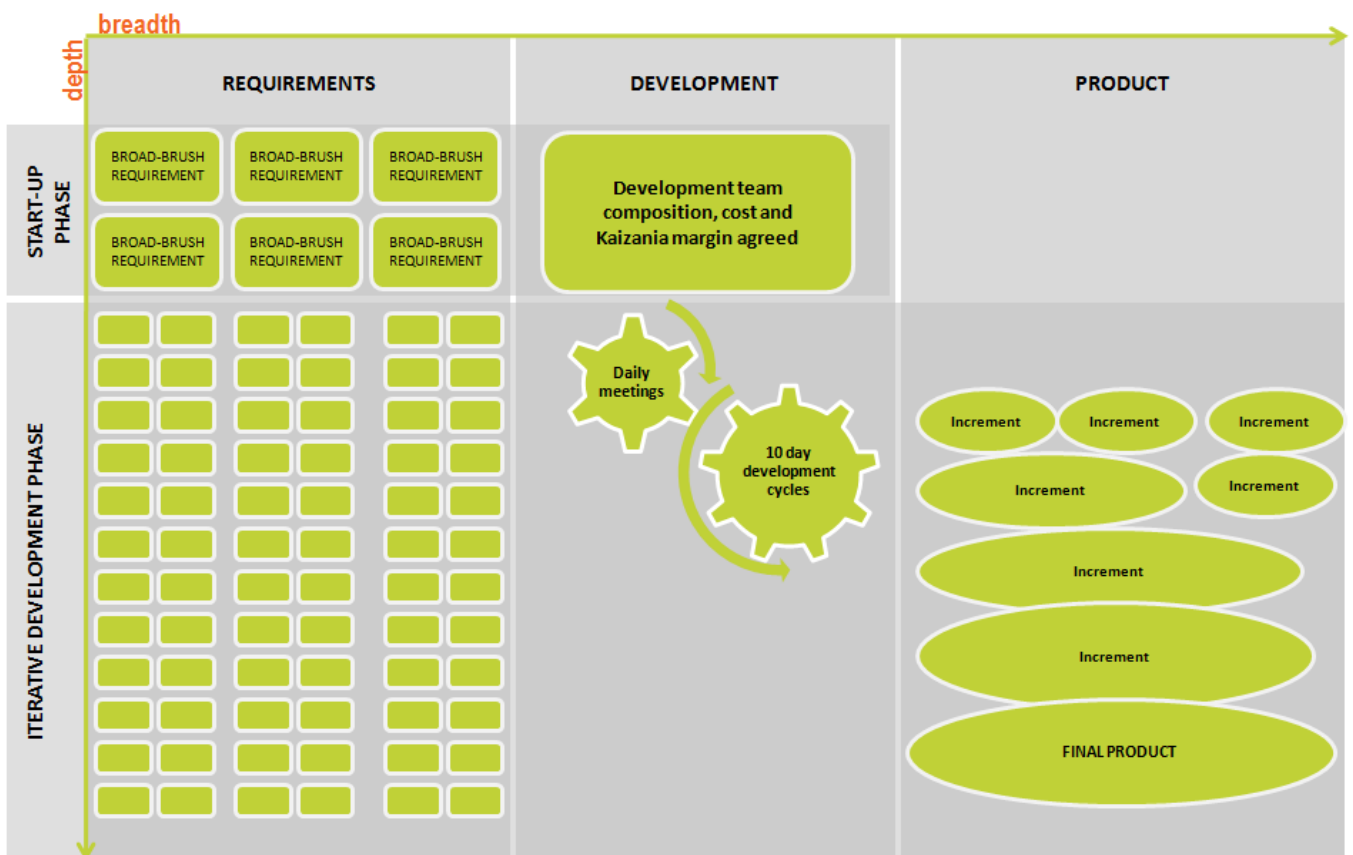


## [ Kaizania's Fixed/Agile approach - a better way ]

Kaizania's experience in Agile development techniques enables us to offer a better way of doing commercial custom software development. Put simply, Kaizania builds solutions for customers by executing a series of small fixed cost contracts. Each of these small fixed contracts is called an 'Iteration'. How does this work?



- Customer and Kaizania roles and contacts are agreed
  - Broad brush requirements are determined
  - Development team composition, cost and Kaizania margin agreed
  - Total project cost estimation
- Agreement reached, development starts

Just in time requirements are prepared

Work order committed to

Work performed

Acceptance testing and invoicing

Customer and Kaizania learn more on *what* to build and *how* to build it

Refine total project cost/duration estimate

Repeat

**Product completed**